# U.S. GRAIL REPORT TO GRAIL NATIONAL COUNCIL

## Date: 12/13/2023 Report Compiled by: Terrie Puckett

## UPDATES: The Grail

- Financials—are attached. Finance has reviewed and ok'd them. For the first year in my tenure, the actuals will be at budget for the year vs. below by 9+%. We had some unexpected but important to Grail future costs (legal for sale and lease, going to pwr, bringing in comms consultant) and a definite downturn in member-giving. We have submitted grant applications, reached out to non-members, and begun building relationships with corporate HQs. The goal is to diversify income streams so The Grail doesn't rely on members and land-sales. Help us out—follow The Grail on Facebook, Linkedin, and Instagram and then like, comment, and share! Repeat like, COMMENT, and SHARE. THANKS!

- Not much to report since the last ED report was written 3 weeks ago. The national office will be closed to guests (not answering doors, phones, emails) the week between Christmas and New Year's. This is a time staff takes off or if working focuses on those back-burnered projects that require focus. We reminded members in the NGN. Of course, I can always be reached in an emergency.

## UPDATES: Cornwall

- Cornwall Use MOU—In process

## UPDATES: Loveland

- Robust partnership with Love Our Land, Playful Wanderings, with potential deepening of partnership with Back2Dirt in 2024. The January Gumbo will focus on all the joint projects with Love Our Land.

## Decisions Needed:

None at this time